

| ASSETS AND FACILITIES MANAGEMENT - CAPE TOWN STADIUM AND SEA POINT PRECINCTS - CAPE TOWN STADIUM - VISITORS CENTRE |                                                                                      |             |         |                                      |                           |               |                                      |                           |                          |
|--------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|-------------|---------|--------------------------------------|---------------------------|---------------|--------------------------------------|---------------------------|--------------------------|
| Date availability subject to major Event Calendar                                                                  |                                                                                      |             |         |                                      |                           |               |                                      |                           |                          |
| Subject to General Terms of Usage                                                                                  |                                                                                      |             |         |                                      |                           |               |                                      |                           |                          |
| CAT.                                                                                                               | SERVICES RENDERED                                                                    | UNIT        | REMARKS | 2016/17<br>Recalculated<br>excl. VAT | 2016/17<br>R<br>incl. VAT | VAT<br>Yes/No | 2017/18<br>Recalculated<br>excl. VAT | 2017/18<br>R<br>incl. VAT | % Increase<br>/ decrease |
|                                                                                                                    | <b>Stadium Guided Tours</b>                                                          |             |         |                                      |                           |               |                                      |                           |                          |
| MR                                                                                                                 | Adults                                                                               | Per Visit   |         | 39.47                                | 45.00                     | y             | 39.47                                | 45.00                     | 0.0%                     |
| SB                                                                                                                 | Children under 12 (discounted tariff)                                                | Per Visit   |         | 14.91                                | 17.00                     | y             | 14.91                                | 17.00                     | 0.0%                     |
| SB                                                                                                                 | Pensioners / Disabled (discounted tariff)                                            | Per Visit   |         | 14.91                                | 17.00                     | y             | 14.91                                | 17.00                     | 0.0%                     |
| SB                                                                                                                 | School Tour<br>Groups,NGO's,PBO's,Educational<br>Groups,Sporting Groups, Youth Clubs | Per Visitor |         | 9.65                                 | 11.00                     | y             | 9.65                                 | 11.00                     | 0.0%                     |
|                                                                                                                    | <b>Urban Park Guided Tours</b>                                                       |             |         |                                      |                           |               |                                      |                           |                          |
| MR                                                                                                                 | Adults                                                                               | Per Visit   |         | 30.70                                | 35.00                     | y             | 30.70                                | 35.00                     | 0.0%                     |
| SB                                                                                                                 | Children under 12 (discounted tariff)                                                | Per Visit   |         | 9.65                                 | 11.00                     | y             | 9.65                                 | 11.00                     | 0.0%                     |
| SB                                                                                                                 | Pensioners / Disabled (discounted tariff)                                            | Per Visit   |         | 9.65                                 | 11.00                     | y             | 9.65                                 | 11.00                     | 0.0%                     |
| SB                                                                                                                 | School Tour<br>Groups,NGO's,PBO's,Educational<br>Groups,Sporting Groups, Youth Clubs | Per Visitor |         | 9.65                                 | 11.00                     | y             | 9.65                                 | 11.00                     | 0.0%                     |
|                                                                                                                    | <b>Stadium and Urban Park Combined<br/>Guided Tours</b>                              |             |         |                                      |                           |               |                                      |                           |                          |
| MR                                                                                                                 | Adults                                                                               | Per Visit   |         | 61.40                                | 70.00                     | y             | 61.40                                | 70.00                     | 0.0%                     |
| SB                                                                                                                 | Children under 12 (discounted tariff)                                                | Per Visit   |         | 19.30                                | 22.00                     | y             | 19.30                                | 22.00                     | 0.0%                     |
| SB                                                                                                                 | Pensioners / Disabled (discounted tariff)                                            | Per Visit   |         | 19.30                                | 22.00                     | y             | 19.30                                | 22.00                     | 0.0%                     |
| SB                                                                                                                 | School Tour<br>Groups,NGO's,PBO's,Educational<br>Groups,Sporting Groups, Youth Clubs | Per Visitor |         | 14.91                                | 17.00                     | y             | 14.91                                | 17.00                     | 0.0%                     |
|                                                                                                                    | <b>Express Guided Tours</b>                                                          | Per Visitor |         | 8.77                                 | 10.00                     | y             | 8.77                                 | 10.00                     | 0.0%                     |
| MR                                                                                                                 | Educational / Information Booklets                                                   | Per booklet |         | 9.65                                 | 11.00                     | y             | 9.65                                 | 11.00                     | 0.0%                     |
|                                                                                                                    | <b>Cape Town Stadium Branded Merchandise</b>                                         |             |         |                                      |                           |               |                                      |                           |                          |
|                                                                                                                    | Whistle                                                                              | each        |         | Delete                               | Delete                    | y             | Delete                               | Delete                    | N/A                      |
|                                                                                                                    | Wrist band                                                                           | each        |         | Delete                               | Delete                    | y             | Delete                               | Delete                    | N/A                      |
|                                                                                                                    | Electro pen                                                                          | each        |         | Delete                               | Delete                    | y             | Delete                               | Delete                    | N/A                      |
|                                                                                                                    | Ruler set                                                                            | each        |         | Delete                               | Delete                    | y             | Delete                               | Delete                    | N/A                      |
|                                                                                                                    | Rain Poncho                                                                          | each        |         | Delete                               | Delete                    | y             | Delete                               | Delete                    | N/A                      |
|                                                                                                                    | CTS Key-ring                                                                         | each        |         | Delete                               | Delete                    | y             | Delete                               | Delete                    | N/A                      |
|                                                                                                                    | Beanie                                                                               | each        |         | Delete                               | Delete                    | y             | Delete                               | Delete                    | N/A                      |
|                                                                                                                    | Pen in Tube                                                                          | each        |         | Delete                               | Delete                    | y             | Delete                               | Delete                    | N/A                      |
|                                                                                                                    | Winter Scarf                                                                         | each        |         | Delete                               | Delete                    | y             | Delete                               | Delete                    | N/A                      |

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|--------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|------------------------------------------------------------------------------------|--------------------------------------|---------------------------|---------------|--------------------------------------|---------------------------|--------------------------|
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| Subject to General Terms of Usage                                                                                  |                                                                                                                                                                        |          |                                                                                    |                                      |                           |               |                                      |                           |                          |
| CAT.                                                                                                               | SERVICES RENDERED                                                                                                                                                      | UNIT     | REMARKS                                                                            | 2016/17<br>Recalculated<br>excl. VAT | 2016/17<br>R<br>incl. VAT | VAT<br>Yes/No | 2017/18<br>Recalculated<br>excl. VAT | 2017/18<br>R<br>incl. VAT | % Increase<br>/ decrease |
|                                                                                                                    | Peak Cap                                                                                                                                                               | each     |                                                                                    | Delete                               | Delete                    | y             | Delete                               | Delete                    | N/A                      |
|                                                                                                                    | Manicure set                                                                                                                                                           | each     |                                                                                    | Delete                               | Delete                    | y             | Delete                               | Delete                    | N/A                      |
|                                                                                                                    | Silver /Silver Pen set                                                                                                                                                 | each     |                                                                                    | Delete                               | Delete                    | y             | Delete                               | Delete                    | N/A                      |
|                                                                                                                    | Black/ Silver pen set                                                                                                                                                  | each     |                                                                                    | Delete                               | Delete                    | y             | Delete                               | Delete                    | N/A                      |
|                                                                                                                    | Black t-Shirt - Male                                                                                                                                                   | each     |                                                                                    | Delete                               | Delete                    | y             | Delete                               | Delete                    | N/A                      |
|                                                                                                                    | Black t-shirt - Female                                                                                                                                                 | each     |                                                                                    | Delete                               | Delete                    | y             | Delete                               | Delete                    | N/A                      |
|                                                                                                                    | Cape Town Stadium Branded Media Folder;<br>(Conference Only)                                                                                                           | each     |                                                                                    | Delete                               | Delete                    | y             | Delete                               | Delete                    | N/A                      |
|                                                                                                                    | <b>Non-branded Merchandise</b>                                                                                                                                         |          |                                                                                    |                                      |                           |               |                                      |                           |                          |
|                                                                                                                    | SA Flag                                                                                                                                                                | each     |                                                                                    | Delete                               | Delete                    | y             | Delete                               | Delete                    | N/A                      |
|                                                                                                                    | <b>Beverage Service</b>                                                                                                                                                |          |                                                                                    |                                      |                           |               |                                      |                           |                          |
|                                                                                                                    | Coffee                                                                                                                                                                 | per cup  | Self-service                                                                       | Delete                               | Delete                    | y             | Delete                               | Delete                    | N/A                      |
|                                                                                                                    | Regular                                                                                                                                                                | per cup  | Self-service                                                                       | Delete                               | Delete                    | y             | Delete                               | Delete                    | N/A                      |
|                                                                                                                    | Rooibos Tea                                                                                                                                                            | per cup  | Self-service                                                                       | Delete                               | Delete                    | y             | Delete                               | Delete                    | N/A                      |
| MR                                                                                                                 | Promotional Items (Branded and Non Branded)                                                                                                                            | each     | Stadium branded and non branded promotional items to be recovered at cost plus 20% | Actual cost + 20%                    | Actual cost + 20%         | y             | Actual cost + 20%                    | Actual cost + 20%         | N/A                      |
| MR                                                                                                                 | A4 Photocopy                                                                                                                                                           | per page | As per the Promotion of Access to Information Act 2 of 2000                        | 0.53                                 | 0.60                      | y             | 0.53                                 | 0.60                      | 0.0%                     |
| MR                                                                                                                 | A4 Black and White Printing                                                                                                                                            | per page | As per the Promotion of Access to Information Act 2 of 2000                        | 0.35                                 | 0.40                      | y             | 0.35                                 | 0.40                      | 0.0%                     |
| MR                                                                                                                 | A4 Colour printing                                                                                                                                                     | per page |                                                                                    | 2.63                                 | 3.00                      | y             | 2.63                                 | 3.00                      | 0.0%                     |
|                                                                                                                    |                                                                                                                                                                        |          |                                                                                    |                                      |                           |               |                                      |                           |                          |
|                                                                                                                    | <b>GENERAL REMARKS: THE TARIFFS ABOVE ARE APPLICABLE FOR GUIDED TOURS ONLY.</b>                                                                                        |          |                                                                                    |                                      |                           |               |                                      |                           |                          |
|                                                                                                                    | Cancellation of a tour booking 5 calendar days or less before the tour will result in the City retaining fifty (50%) of the invoiced amount.                           |          |                                                                                    |                                      |                           |               |                                      |                           |                          |
|                                                                                                                    | Cancellation more than 5 days before the tour will result in the City retaining 25% of the invoiced amount.                                                            |          |                                                                                    |                                      |                           |               |                                      |                           |                          |
|                                                                                                                    | Proof of Group classification (NGO, PBO, Clubs) must be provided on request i.e. copy of Club/Group constitution, list of office bearers and supporting certification. |          |                                                                                    |                                      |                           |               |                                      |                           |                          |
|                                                                                                                    | The City will not withhold any payment when a tour is cancelled as a result of "Force Majeure " (AN ACT OF GOD).                                                       |          |                                                                                    |                                      |                           |               |                                      |                           |                          |
|                                                                                                                    | Registered Tour Guides accompanying Tours will have free access.                                                                                                       |          |                                                                                    |                                      |                           |               |                                      |                           |                          |